the EDGE®

Acoustical Drywall EIFS Fireproofing Flooring Painting Roofing Wall Panels Waterproofing



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>
> —Chris Valvo
> Senior Fireproofing Estimator and Project Manager at NGI

CASE STUDY

Nevell Group, Inc.

Nevell Group, Inc. is an innovative commercial interior and exterior wall system, specialty ceiling and fireproofing contractor, headquartered in Brea, CA. NGI is certified by the National Fireproofing Contractors Association as an installer for both Intumescent Fire Resistive Materials-(IFRM) and Spray-Applied Fire Resistive Materials-(SFRM). Their skilled fireproofing experts have experience with both commercial and industrial construction. As part of a larger commercial wall systems contractor, they understand the importance of the timely delivery of services and closely coordinate their efforts with the base-building contractor and the interiors subcontractor teams.

The EDGE® facilitates the timeliness of their services.

THE CHALLENGE

Prior to using The EDGE®, Chris Valvo, a Senior Fireproofing Estimator and Project Manager at NGI, was creating take-offs using OST and then calculating everything by hand. This process took an unbelievable amount of time, making even small jobs challenging and large jobs complicated. Between estimating, calculating and color coding shop drawings, the process could take up to three weeks to complete. Valvo needed something that would cut down on the countless hours he spent creating bids in order to focus more time and energy on project management.

THE SOLUTION

Prior to his arrival at NGI, Valvo had been a satisfied consumer of The EDGE, utilizing the platform with his previous company. When hired as an Estimator at Nevell Group, Valvo was able to complete several pending projects using the 30-day trial version of The Edge software. Previous to this, estimating on a single project could take several months and require multiple people to complete. Valvo was able to cut this time in half, completing assignments within the trial window. Ultimately, Valvo convinced NGI to invest in the program, demonstrating that not only was it a cost effective tool, but an effective instrument to enhance production and efficiency. "I was so sold on the product that I was willing to offer up the first half of my bonus to cover the cost." Valvo stated in his interview prior to working with NGI.

> We've used The EDGE on many high profile projects with Disney, the NFL, Proctor & Gamble and Google.

—Chris Valvo
Senior Fireproofing Estimator
and Project Manager at NGI

THE RESULTS

The time and cost savings achieved using The EDGE are not only seen on the estimating side, but also the project management side. Shop drawings and necessary reports are easily accessible and completed within five to ten minutes verses the two to three weeks paper drawings would typically take. The program is building everything at once, making it possible to just print out or download any necessary documentation. Changes that may arise can be made easily and are automatically integrated into all of the reports. "The EDGE allows me the flexibility to add changes and integrate that into the project management side with the shop drawings."

With the multi-level support given by the team at Estimating Edge, Valvo is confident in using The EDGE for any size job. With a quick call to their technical support department, questions can be answered or customizations can be made within five to ten minutes. If something is not solved right away, a senior technical support member will call back to resolve the issue.

Bid sharp. Build sharp.®

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