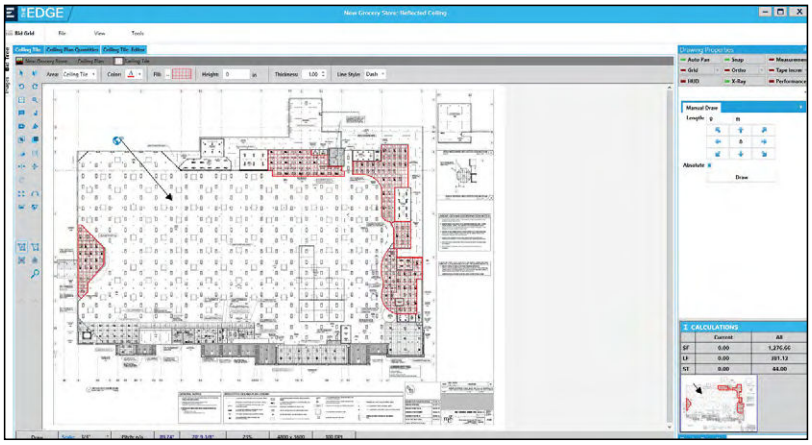
the EDGE

Acoustical | Drywall | EIFS | Fireproofing | Flooring | Painting | Roofing | Wall Panels

Welcome to the next generation of Interior Estimating Software

Work in the Cloud | Best-in-Class Takeoff | Clean Look and Easy Navigation | And much more ...



While you've been building hospitals, schools, sports stadiums, office buildings and homes, you've also been helping to build the next generation of estimating software. How?

We've been listening to the needs of both our current customers and to those who have not yet chosen us. Your wishes for new features and enhancements have been heard and addressed. And now, we are proud to offer you the next generation of The EDGE™ Estimator, where we have incorporated almost every feature and request we have received!

- For 30 years, America's best performing interior contractors have depended on The EDGE™ Estimator. We have helped them improve their flexibility, accuracy, consistency and efficiency. Their businesses have grown tremendously while depending on The EDGE Estimator. We want to help you do the same.
- Our fully integrated, customizable solution enables you to measure and price a job in just one place. Data moves seamlessly from the Takeoff screen to the estimate. This will increase your accuracy and efficiency, thereby improving your win rate.
- While our interior database is pre-loaded with manufacturer-specific systems and materials, you can further customize it to your specific needs in just minutes. Other solutions provide you with generic conditions only. We make it easy for you to be more productive in significantly less time.

WORK IN THE CLOUD

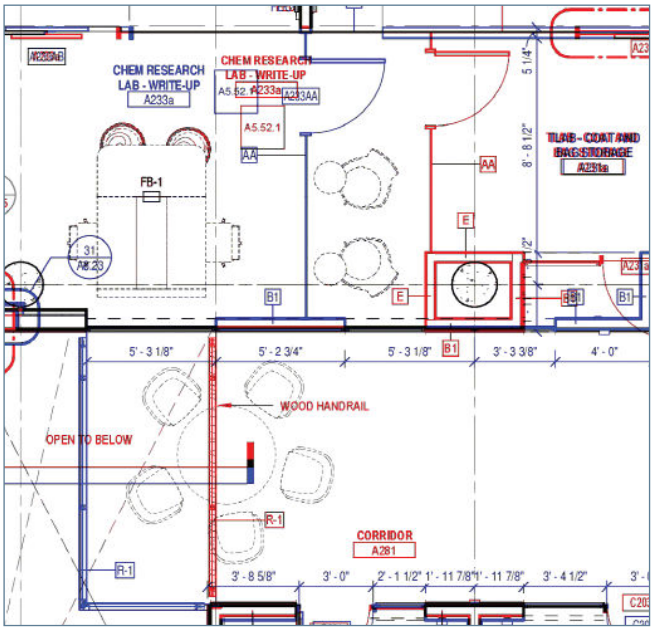
For years, customers and prospects have been asking us for cloud support. Now, it's here! You still install the even more powerful EDGE Estimator software on your computer so that you can get maximum performance, but you control where you want to store your jobs and estimating databases: locally on your PC, on your network, or in our cloud. With cloud storage, you can access your jobs and information anywhere, at any time. You still have security controls to manage database access and updating, but now have the freedom to operate how and where you want.

REPORTING

To help you communicate with all departments, with your vendors and with your customers, we've given you even more powerful reporting capabilities. What's new? Our standard reports are easier to customize and organize for maximum efficiency. With just one click, send your reports to PDF, Excel® or Microsoft® Word. Then, you can easily customize them for presentation, or email them right from The EDGE Estimator.

COLLABORATION

Don't have enough time for one estimator to complete and submit a bid by the deadline? When you store your database(s) and jobs in the cloud, you can have different estimators working on different scenarios within the same job. And since management can review jobs more quickly and easily (without extensive training), you can get your bids in quicker!



DIGITAL MEASURING

Our new, best-in-class Takeoff screen is the most powerful we've ever offered. We listened to your suggestions and added things like an Undo button, performance settings, support for additional file types, Auto-Pan, tools to flip and mirror images and an image overlay tool to make change orders quicker and easier than ever!

Smart Labor™

Our **exclusive** Smart Labor feature represents a better way of handling labor costs. Smart Labor will analyze the job as you estimate it and automatically adjust labor production based on the difficulty level. Then, labor factors and production rates for crews can be modified to fit your needs.

ALL-IN-ONE PROGRAM

Are you are using separate takeoff and estimating programs? How much time do you spend fixing errors that happen while you are transferring data from one to the other? Imagine how much more accurate and efficient you could be by using a solution where the takeoff and estimate are integrated into the same program. When you make the switch to The EDGE Estimator, any changes to the measurements are automatically updated in the estimate and vice versa. So, our solution provides you with a more accurate and more easily adjusted estimate. This enables you to greatly increase your productivity.

DATABASES CUSTOMIZED TO YOUR NEEDS

Some programs only offer you generic area, length and count conditions. And, you have to build your own formulas for these generic conditions and any other specific conditions you create. Do you have a lot of spare time, or are you busy bidding jobs? We have been told that other databases require up to 6 months of customization before they are ready to be used for live estimates. Our databases come pre-populated with specific conditions that are easily customized, and the math is already built into their properties. Once you customize your database, you can lock it down so the data will stay clean and consistent. Our databases are ready in days and require less ongoing maintenance. This is another way you can save more time and money, and to be more productive, much sooner!

WHAT ELSE SHOULD YOU KNOW?

- Solutions for both commercial and residential needs
- Metal Framing, Insulation, Drywall, Finishing, Acoustical Ceilings, etc.
- Manufacturer specific products and specialty systems for: USG, Armstrong, Dryvit, Sto Products from Global Sto Suppliers
- U.S. based support; over one-third of the company are veterans.

Bid sharp. Build sharp.

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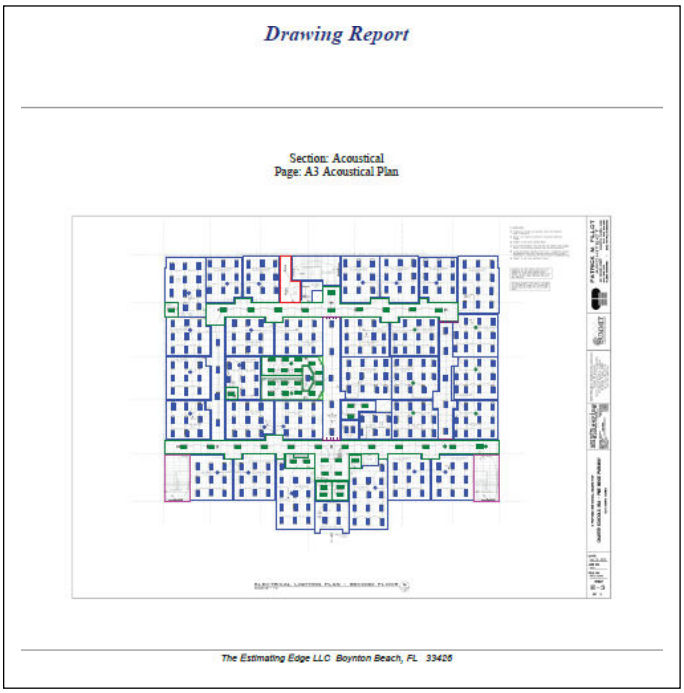
Acoustical | Drywall | EIFS | Fireproofing | Flooring | Painting | Roofing | Wall Panels

Customizable Reports

The EDGE™ provides a complete list of easily generated default reports, and enables you to create a set of customized reports designed specifically for your company. These reports will not only help ensure your bid process runs more consistently and smoothly, but also will ensure you present the right image to your customers with each bid.

1. DRAWING REPORT

Our drawing report provides an accurate and visual representation of what you have measured and where each detail is located. This visual representation reduces the chance for miscommunication or misinterpretation in the field.



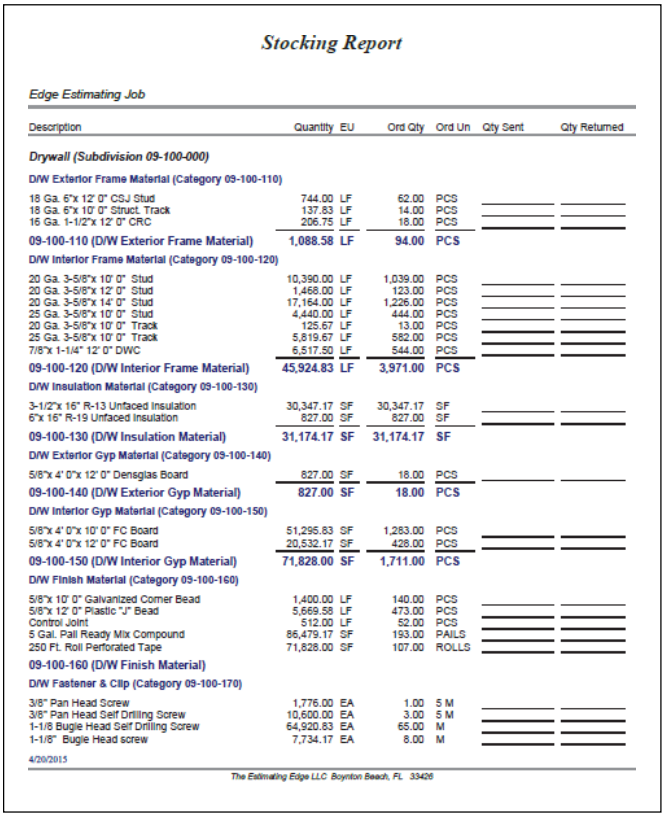
Drawing Report

Section: Acoustical
Page: A3 Acoustical Plan

The Estimating Edge LLC Boynton Beach, FL 33426

2. STOCKING REPORT

Review all the materials required for the job or isolate materials that are required for just a specific area. This helps your Project Managers know what is needed so they can pull the correct amount from inventory or know how to place an accurate order.



Stocking Report

Edge Estimating Job

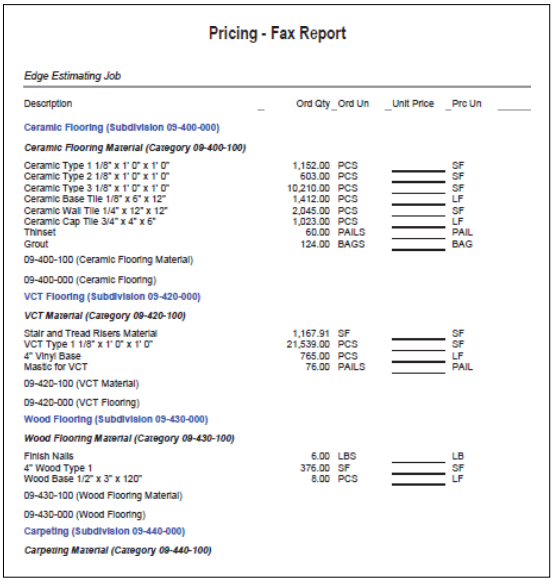
Description	Quantity	EU	Ord Qty	Ord Un	Qty Sent	Qty Returned
Drywall (Subdivision 09-100-000)						
D/W Exterior Frame Material (Category 09-100-110)						
18 Ga. 6"x 12' 0" CSJ Stud	744.00	LF	62.00	PCS		
18 Ga. 6"x 10' 0" Struct. Track	137.83	LF	14.00	PCS		
16 Ga. 1-1/2"x 12' 0" CRC	206.75	LF	16.00	PCS		
09-100-110 (D/W Exterior Frame Material)	**1,088.58**	**LF**	**94.00**	**PCS**		
D/W Interior Frame Material (Category 09-100-120)						
20 Ga. 3-5/6"x 10' 0" Stud	10,390.00	LF	1,039.00	PCS		
20 Ga. 3-5/6"x 12' 0" Stud	1,468.00	LF	123.00	PCS		
20 Ga. 3-5/6"x 14' 0" Stud	17,164.00	LF	1,226.00	PCS		
25 Ga. 3-5/6"x 10' 0" Stud	4,440.00	LF	444.00	PCS		
20 Ga. 3-5/6"x 10' 0" Track	125.67	LF	13.00	PCS		
25 Ga. 3-5/6"x 10' 0" Track	5,819.67	LF	582.00	PCS		
7/6"x 1-1/4" 12' 0" DWC	6,517.50	LF	544.00	PCS		
09-100-120 (D/W Interior Frame Material)	**45,924.83**	**LF**	**3,971.00**	**PCS**		
D/W Insulation Material (Category 09-100-130)						
3-1/2"x 16" R-13 Unfaced Insulation	30,347.17	SF	30,347.17	SF		
6"x 16" R-19 Unfaced Insulation	827.00	SF	827.00	SF		
09-100-130 (D/W Insulation Material)	**31,174.17**	**SF**	**31,174.17**	**SF**		
D/W Exterior Gyp Material (Category 09-100-140)						
5/6"x 4' 0"x 12' 0" Densglas Board	827.00	SF	18.00	PCS		
09-100-140 (D/W Exterior Gyp Material)	**827.00**	**SF**	**18.00**	**PCS**		
D/W Interior Gyp Material (Category 09-100-150)						
5/6"x 4' 0"x 10' 0" FC Board	51,295.83	SF	1,283.00	PCS		
5/6"x 4' 0"x 12' 0" FC Board	20,532.17	SF	428.00	PCS		
09-100-150 (D/W Interior Gyp Material)	**71,828.00**	**SF**	**1,711.00**	**PCS**		
D/W Finish Material (Category 09-100-160)						
5/6"x 10' 0" Galvanized Corner Bead	1,400.00	LF	140.00	PCS		
5/6"x 12' 0" Plastic "J" Bead	5,669.58	LF	473.00	PCS		
Control Joint	512.00	LF	52.00	PCS		
5 Gal. Pail Ready Mix Compound	86,479.17	SF	193.00	PAILS		
250 Ft. Roll Perforated Tape	71,828.00	SF	107.00	ROLLS		
09-100-160 (D/W Finish Material)						
D/W Fastener & Clip (Category 09-100-170)						
3/6" Pan Head Screw	1,776.00	EA	1.00	S M		
3/6" Pan Head Self Drilling Screw	10,600.00	EA	3.00	S M		
1-1/8 Bugle Head Self Drilling Screw	64,920.83	EA	65.00	M		
1-1/6" Bugle Head screw	7,734.17	EA	8.00	M		

4/20/2015

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3. PRICING REQUEST FORM

Use this to get per-unit pricing from multiple suppliers. Shop around for the best prices.



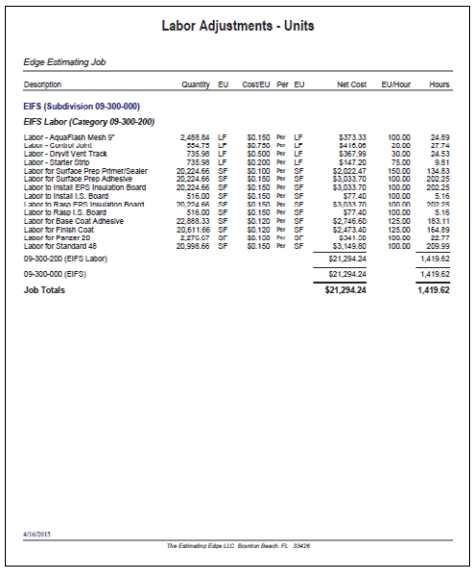
Pricing - Fax Report

Edge Estimating Job

Description	Ord Qty	Ord Un	Unit Price	Prc Un
Ceramic Flooring (Subdivision 09-400-000)				
Ceramic Flooring Material (Category 09-400-100)				
Ceramic Type 1 1/8" x 1' 0" x 1' 0"	1,152.00	PCS		SF
Ceramic Type 2 1/8" x 1' 0" x 1' 0"	603.00	PCS		SF
Ceramic Type 3 1/8" x 1' 0" x 1' 0"	10,210.00	PCS		SF
Ceramic Base Tile 1/8" x 6" x 12"	1,412.00	PCS		LF
Ceramic Wall Tile 1/4" x 12" x 12"	2,045.00	PCS		SF
Ceramic Cap Tile 3/4" x 4" x 6"	1,023.00	PCS		LF
Thinset	60.00	PAILS		PAIL
Grout	124.00	BAGS		BAG
09-400-100 (Ceramic Flooring Material)				
09-400-000 (Ceramic Flooring)				
VCT Flooring (Subdivision 09-420-000)				
VCT Material (Category 09-420-100)				
Stair and Tread Risers Material	1,167.91	SF		SF
VCT Type 1 1/8" x 1' 0" x 1' 0"	21,539.00	PCS		SF
4" Vinyl Base	765.00	PCS		LF
Mastic for VCT	76.00	PAILS		PAIL
09-420-100 (VCT Material)				
09-420-000 (VCT Flooring)				
Wood Flooring (Subdivision 09-430-000)				
Wood Flooring Material (Category 09-430-100)				
Finish Nails	6.00	LBS		LB
4" Wood Type 1	376.00	SF		SF
Wood Base 1/2" x 3" x 120"	8.00	PCS		LF
09-430-100 (Wood Flooring Material)				
09-430-000 (Wood Flooring)				
Carpeting (Subdivision 09-440-000)				
Carpeting Material (Category 09-440-100)				

4. LABOR REPORT

Field managers can use this report to determine how long each function should take to help keep the laborers on track. This report can also be used by managers to review labor on each job to better communicate with the field. This labor report can also be given to your subcontractors with pieces versus hours.



Labor Adjustments - Units

Edge Estimating Job

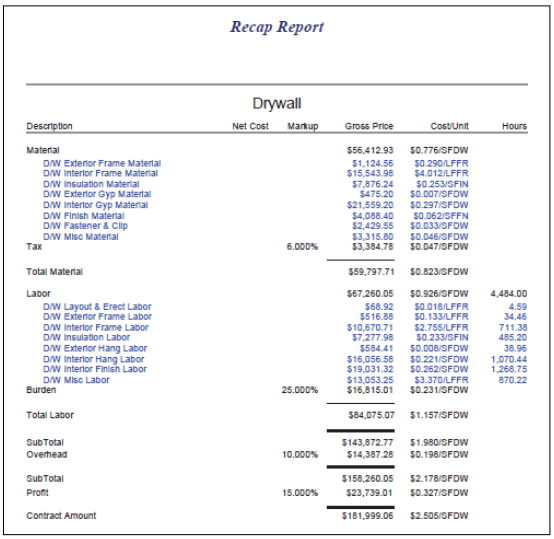
Description	Quantity	EU	Cost/EU	Per	EU	Net Cost	EU/Hour	Hours
EIFS (Subdivision 09-300-000)								
EIFS Labor (Category 09-300-200)								
Labor - AquaFlash Mesh 9"	2,468.84	LF	$0.150	Per	LF	$373.33	100.00	24.89
Labor - Control Joint	554.75	LF	$0.750	Per	LF	$416.06	20.00	27.74
Labor - Drivit Vent Track	735.98	LF	$0.500	Per	LF	$367.99	30.00	24.53
Labor - Starter Strip	735.98	LF	$0.200	Per	LF	$147.20	75.00	9.81
Labor for Surface Prep Primer/Sealer	20,224.66	SF	$0.100	Per	SF	$2,022.47	150.00	134.83
Labor for Surface Prep Adhesive	20,224.66	SF	$0.150	Per	SF	$3,033.70	100.00	202.25
Labor to Install EPS Insulation Board	20,224.66	SF	$0.150	Per	SF	$3,033.70	100.00	202.25
Labor to Install I.S. Board	516.00	SF	$0.150	Per	SF	$77.40	100.00	5.16
Labor to Rasp EPS Insulation Board	20,224.66	SF	$0.150	Per	SF	$3,033.70	100.00	202.25
Labor to Rasp I.S. Board	516.00	SF	$0.150	Per	SF	$77.40	100.00	5.16
Labor for Base Coat Adhesive	22,888.33	SF	$0.120	Per	SF	$2,746.60	125.00	183.11
Labor for Finish Coat	20,611.66	SF	$0.120	Per	SF	$2,473.40	125.00	164.89
Labor for Plaster 20	8,270.67	SF	$0.100	Per	SF	$341.00	100.00	22.77
Labor for Standard 48	20,998.66	SF	$0.150	Per	SF	$3,149.80	100.00	209.99
09-300-200 (EIFS Labor)						$21,294.24		1,419.62
09-300-000 (EIFS)						$21,294.24		1,419.62
Job Totals						**$21,294.24**		**1,419.62**

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The Estimating Edge LLC Boynton Beach, FL 33426

5. RECAP REPORT

Use this to get per-unit pricing from multiple suppliers. Summarizes all costs—labor, materials, markups, etc. to help you create your proposal.



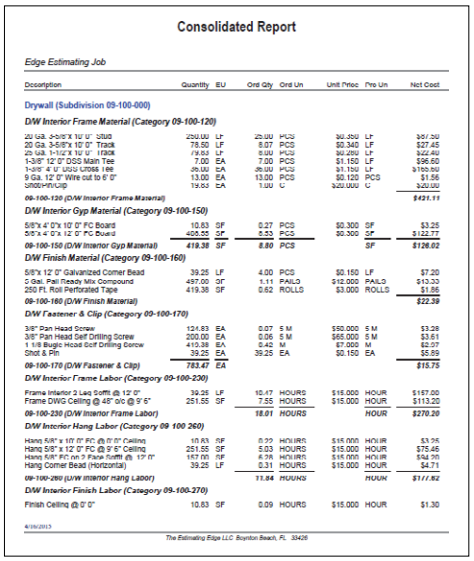
Recap Report

Drywall

Description	Net Cost	Markup	Gross Price	Cost/Unit	Hours
Material			$56,412.93	$0.776/SFDW	
D/W Exterior Frame Material			$1,124.56	$0.290/LFFR	
D/W Interior Frame Material			$15,543.98	$4.012/LFFR	
D/W Insulation Material			$7,876.24	$0.253/SFIN	
D/W Exterior Gyp Material			$475.20	$0.007/SFDW	
D/W Interior Gyp Material			$21,559.20	$0.297/SFDW	
D/W Finish Material			$4,088.40	$0.062/SFFN	
D/W Fastener & Clip			$2,429.55	$0.033/SFDW	
D/W Misc Material			$3,315.80	$0.046/SFDW	
Tax		6.000%	$3,384.78	$0.047/SFDW	
Total Material			$59,797.71	$0.823/SFDW	
Labor			$67,260.05	$0.926/SFDW	4,484.00
D/W Layout & Erect Labor			$68.92	$0.018/LFFR	4.59
D/W Exterior Frame Labor			$516.88	$0.133/LFFR	34.46
D/W Interior Frame Labor			$10,670.71	$2.755/LFFR	711.38
D/W Insulation Labor			$7,277.98	$0.233/SFIN	485.20
D/W Exterior Hang Labor			$584.41	$0.008/SFDW	38.96
D/W Interior Hang Labor			$16,056.58	$0.221/SFDW	1,070.44
D/W Interior Finish Labor			$19,031.32	$0.262/SFDW	1,268.75
D/W Misc Labor			$13,053.25	$3.370/LFFR	870.22
Burden		25.000%	$16,815.01	$0.231/SFDW	
Total Labor			$84,075.07	$1.157/SFDW	
SubTotal			$143,872.77	$1.980/SFDW	
Overhead		10.000%	$14,387.28	$0.198/SFDW	
SubTotal			$158,260.05	$2.178/SFDW	
Profit		15.000%	$23,739.01	$0.327/SFDW	
Contract Amount			$181,999.06	$2.505/SFDW	

6. CONSOLIDATED REPORT

To help accounting create a budget reflecting the hours and costs for the job, you can provide this report. This report lays out all of this information for you.



Consolidated Report

Edge Estimating Job

Description	Quantity	EU	Ord Qty	Ord Un	Unit Price	Prc Un	Net Cost
Drywall (Subdivision 09-100-000)							
D/W Interior Frame Material (Category 09-100-120)							
20 Ga. 3-5/8"X 10' 0" Stud	250.00	LF	25.00	PCS	$0.300	LF	$75.00
20 Ga. 3-5/8"x 10' 0" Track	78.50	LF	8.07	PCS	$0.340	LF	$27.45
25 GA. 1-1/2" X 10' 0" 1780K	79.63	LF	9.00	PCS	$0.280	LF	$22.40
1-3/8" 12' 0" DSS Main Tee	7.00	EA	7.00	PCS	$1.150	LF	$96.60
1-3/8" 4' 0" DSS Cross Tee	35.00	EA	35.00	PCS	$1.150	LF	$150.50
9 Ga. 12' 0" Wire cut to 6' 0"	13.00	EA	13.00	PCS	$0.120	PCS	$1.56
SH08-HA/Clip	19.63	EA	1.00	C	$20.000	C	$20.00
09-100-120 (D/W Interior Frame Material)							*$421.11*
D/W Interior Gyp Material (Category 09-100-150)							
5/8"X 4' 0"x 10' 0" FC Board	10.83	SF	0.27	PCS	$0.300	SF	$3.25
5/8"x 4' 0"x 12' 0" FC Board	408.55	SF	8.33	PCS	$0.300	SF	$122.77
09-100-150 (D/W Interior Gyp Material)	*419.38*	*SF*	*8.60*	*PCS*		*SF*	*$126.02*
D/W Finish Material (Category 09-100-160)							
5/8"X 12' 0" Galvanized Corner Bead	39.25	LF	4.00	PCS	$0.150	LF	$7.20
5 Gal. Pail Ready Mix Compound	497.00	SF	1.11	PAILS	$12.000	PAILS	$13.33
250 Ft. Roll Perforated Tape	419.38	SF	0.62	ROLLS	$3.000	ROLLS	$1.86
09-100-160 (D/W Finish Material)							*$22.39*
D/W Fastener & Clip (Category 09-100-170)							
3/8" Pan Head Screw	124.63	EA	0.07	S M	$50.000	S M	$3.28
3/8" Pan Head Self Drilling Screw	200.00	EA	0.06	S M	$65.000	S M	$3.61
1 1/8 Bugle Head Self Drilling Screw	419.38	EA	0.42	M	$7.000	M	$2.07
Shot & Pin	39.25	EA	39.25	EA	$0.150	EA	$5.89
09-100-170 (D/W Fastener & Clip)	*783.47*	*EA*					*$15.75*
D/W Interior Frame Labor (Category 09-100-230)							
Frame Interior 2 Leg Soffit @ 12' 0"	39.25	LF	10.47	HOURS	$15.000	HOUR	$157.00
Frame DWG Ceiling @ 48" o/c @ 5' 6"	251.55	SF	7.55	HOURS	$15.000	HOUR	$113.20
09-100-230 (D/W Interior Frame Labor)			*18.01*	*HOURS*		*HOUR*	*$270.20*
D/W Interior Hang Labor (Category 09-100-260)							
Hang 5/8" x 10' 0" FC @ 0' 0" Ceiling	10.83	SF	0.22	HOURS	$15.000	HOUR	$3.26
Hang 5/8" x 12' 0" FC @ 5' 6" Ceiling	251.55	SF	5.03	HOURS	$15.000	HOUR	$75.46
Hang 5/8" FC on 3 Face Soffit @ 12' 0"	157.00	SF	4.36	HOURS	$15.000	HOUR	$65.35
Hang Corner Bead (Horizonta)	39.25	LF	0.31	HOURS	$15.000	HOUR	$4.71
09-100-260 (D/W Interior Hang Labor)			*11.84*	*HOURS*		*HOUR*	*$177.82*
D/W Interior Finish Labor (Category 09-100-270)							
Finish Ceiling @ 0' 0"	10.83	SF	0.09	HOURS	$15.000	HOUR	$1.30

4/16/2015

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