the EDGE®

Acoustical | Drywall | EIFS | Fireproofing | Flooring | Painting | Roofing | Wall Panels | Waterproofing

Designed for EIFS Subcontractors

EIFS contractors know well how difficult estimating complicated exterior insulating finishing systems can be. In fact, most of the estimating software products on the market don't even attempt to support the trade, expecting EIFS subcontractors to "make do" with products designed for painting, drywall, or masonry. But not The EDGE®. Our software was designed specifically for EIFS professionals by tradesmen who have worked in the industry. And it shows.

The EDGE can also produce detailed reports including profit recap reports, alternate pricing, ordering, and job costing, with either separate or combined recaps. Your team will thank you, and you won't believe you ever estimated without The EDGE.

Exclusive Industry-Leading Features for Takeoff and Estimating. One of the Best Takeoff Systems Available!

The EDGE professional estimating software is both robust and powerful, yet so easy to learn that most contractors or professional estimators will be up and running in a week or less.

The EDGE features:

- Complete all-in-one takeoff and cost-estimating software solution
- Choose to do takeoff in plan view, or flip it to elevation to takeoff surfaces in square feet.
- Eliminate waste by more accurately estimating materials for complex trim shapes, and cladding systems.
- Databases are loaded with EIFS-specific manufactures, and the conditions feature allows you to specify all the elements needed for each cladding system you need to estimate.
- Complex calculations for materials and labor costs in real time



The Professional Choice for Takeoff and Construction Estimating Software

Cloud Based

Your estimates and data will safely and securely reside in the cloud, allowing both estimators and their teams to work together even when you can't get together.

Analytics and Reporting

Insight is there whenever you need it. Access to key analytics and reporting are always at your fingertips, giving you the tools you need to make more informed decisions.

Trade-Specific Solutions

The EDGE is completely customized to your trade, and is intelligent enough to use the same language, manufacturers, and measurements that you use in your business.



Best Customer Service

Expect the industry's absolute best customer service from sales, support, and training staff who have actual experience in your trade. Count on us as part of your team.

One-on-One Training

Our estimating software is intuitive, but we offer hands-on training and awesome tech support to ensure your business is able to get the most out of it.

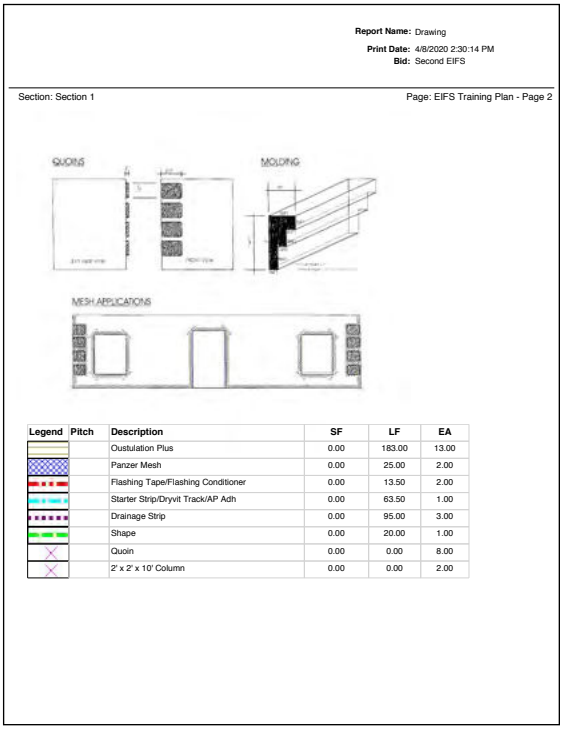
Industry-Leading Features

Dedicated to innovation and streamlining the estimating process, The EDGE is the only solution that offers cutting-edge features like Smart Labor®, and the ability to automatically update an entire project with a click of the mouse.

Customizable Reports

1. Drawing Report

Gain a competitive edge by submitting with every bid! With the visual representation of what was measured and quantities, Owners/General Contractors can see exactly what's in your bid number and have confidence that your price accurately reflects the job. Or, use to transfer knowledge to the field or other departments ensuring everyone is on the same page.



Report Name: Drawing
Print Date: 4/8/2020 2:30:14 PM
Bid: Second EIFS

Section: Section 1 — Page: EIFS Training Plan - Page 2

QUOINS

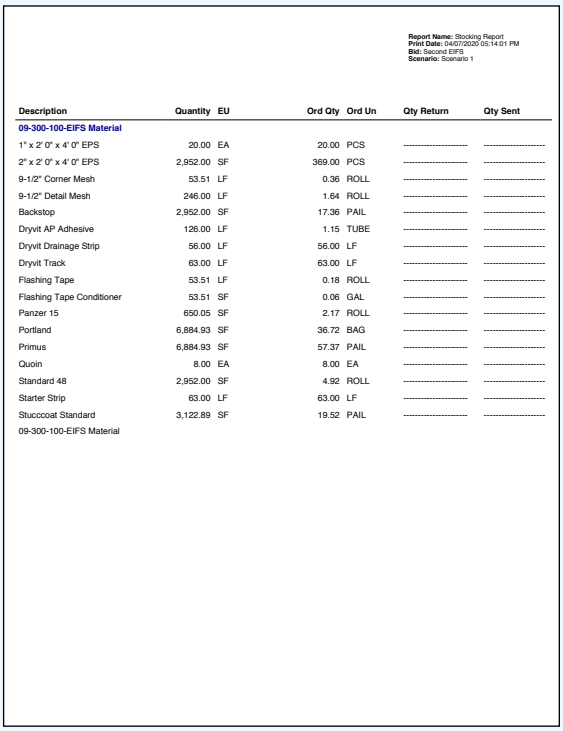
MOLDING

MESH APPLICATIONS

Legend	Pitch	Description	SF	LF	EA
		Oustulation Plus	0.00	183.00	13.00
		Panzer Mesh	0.00	25.00	2.00
		Flashing Tape/Flashing Conditioner	0.00	13.50	2.00
		Starter Strip/Dryvit Track/AP Adh	0.00	63.50	1.00
		Drainage Strip	0.00	95.00	3.00
		Shape	0.00	20.00	1.00
		Quoin	0.00	0.00	8.00
		2' x 2' x 10' Column	0.00	0.00	2.00

2. Stocking Report

Quickly determine your material needs since this report lists materials broken out by quantity. You can generate this report for your entire job or just a specific phase-area.

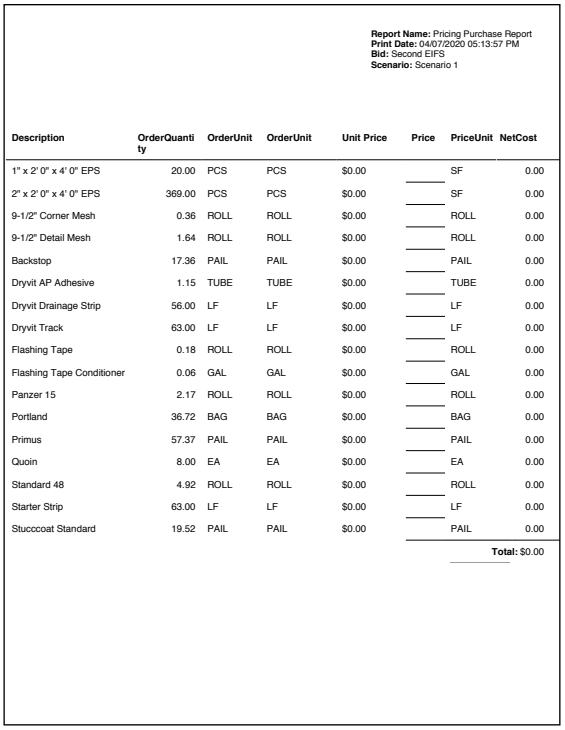


Report Name: Stocking Report
Print Date: 04/07/2020 05:14:01 PM
Bid: Second EIFS
Scenario: Scenario 1

Description	Quantity	EU	Ord Qty	Ord Un	Qty Return	Qty Sent
09-300-100-EIFS Material						
1" x 2' 0" x 4' 0" EPS	20.00	EA	20.00	PCS	----------	----------
2" x 2' 0" x 4' 0" EPS	2,952.00	SF	369.00	PCS	----------	----------
9-1/2" Corner Mesh	53.51	LF	0.36	ROLL	----------	----------
9-1/2" Detail Mesh	246.00	LF	1.64	ROLL	----------	----------
Backstop	2,952.00	SF	17.36	PAIL	----------	----------
Dryvit AP Adhesive	126.00	LF	1.15	TUBE	----------	----------
Dryvit Drainage Strip	56.00	LF	56.00	LF	----------	----------
Dryvit Track	63.00	LF	63.00	LF	----------	----------
Flashing Tape	53.51	LF	0.18	ROLL	----------	----------
Flashing Tape Conditioner	53.51	SF	0.06	GAL	----------	----------
Panzer 15	650.05	SF	2.17	ROLL	----------	----------
Portland	6,884.93	SF	36.72	BAG	----------	----------
Primus	6,884.93	SF	57.37	PAIL	----------	----------
Quoin	8.00	EA	8.00	EA	----------	----------
Standard 48	2,952.00	SF	4.92	ROLL	----------	----------
Starter Strip	63.00	LF	63.00	LF	----------	----------
Stuccoat Standard	3,122.89	SF	19.52	PAIL	----------	----------
09-300-100-EIFS Material						

3. Pricing Report

Shop around for the best prices from suppliers. This report lists materials, broken out by per-unit pricing. You can generate this report for your entire job or just by phase.

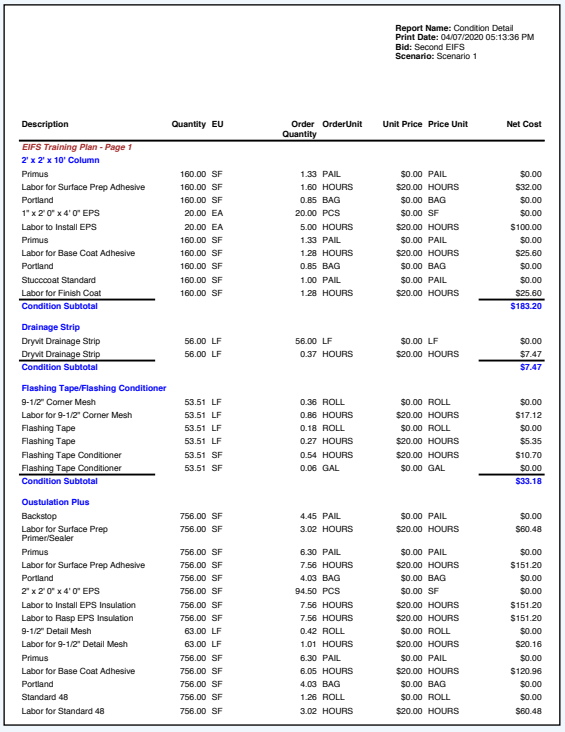


Report Name: Pricing Purchase Report
Print Date: 04/07/2020 05:13:57 PM
Bid: Second EIFS
Scenario: Scenario 1

Description	OrderQuantity	OrderUnit	OrderUnit	Unit Price	Price	PriceUnit	NetCost
1" x 2' 0" x 4' 0" EPS	20.00	PCS	PCS	$0.00		SF	0.00
2" x 2' 0" x 4' 0" EPS	369.00	PCS	PCS	$0.00		SF	0.00
9-1/2" Corner Mesh	0.36	ROLL	ROLL	$0.00		ROLL	0.00
9-1/2" Detail Mesh	1.64	ROLL	ROLL	$0.00		ROLL	0.00
Backstop	17.36	PAIL	PAIL	$0.00		PAIL	0.00
Dryvit AP Adhesive	1.15	TUBE	TUBE	$0.00		TUBE	0.00
Dryvit Drainage Strip	56.00	LF	LF	$0.00		LF	0.00
Dryvit Track	63.00	LF	LF	$0.00		LF	0.00
Flashing Tape	0.18	ROLL	ROLL	$0.00		ROLL	0.00
Flashing Tape Conditioner	0.06	GAL	GAL	$0.00		GAL	0.00
Panzer 15	2.17	ROLL	ROLL	$0.00		ROLL	0.00
Portland	36.72	BAG	BAG	$0.00		BAG	0.00
Primus	57.37	PAIL	PAIL	$0.00		PAIL	0.00
Quoin	8.00	EA	EA	$0.00		EA	0.00
Standard 48	4.92	ROLL	ROLL	$0.00		ROLL	0.00
Starter Strip	63.00	LF	LF	$0.00		LF	0.00
Stucccoat Standard	19.52	PAIL	PAIL	$0.00		PAIL	0.00
							Total: $0.00

4. Labor Report

Know exactly how much time was estimated for labor. A must-have for your supervisor or foreman to keep installers on-track. This report can be broken out by units (unit costs and hours) or time (hours and days).

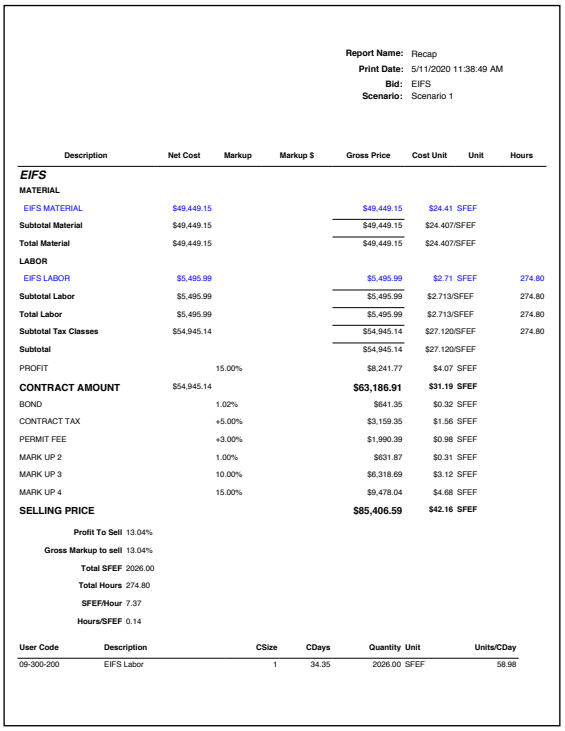


Report Name: Condition Detail
Print Date: 04/07/2020 05:13:36 PM
Bid: Second EIFS
Scenario: Scenario 1

Description	Quantity	EU	Order Quantity	OrderUnit	Unit Price	Price Unit	Net Cost
EIFS Training Plan - Page 1							
2' x 2' x 10' Column							
Primus	160.00	SF	1.33	PAIL	$0.00	PAIL	$0.00
Labor for Surface Prep Adhesive	160.00	SF	1.60	HOURS	$20.00	HOURS	$32.00
Portland	160.00	SF	0.85	BAG	$0.00	BAG	$0.00
1" x 2' 0" x 4' 0" EPS	20.00	EA	20.00	PCS	$0.00	SF	$0.00
Labor to Install EPS	20.00	EA	5.00	HOURS	$20.00	HOURS	$100.00
Primus	160.00	SF	1.33	PAIL	$0.00	PAIL	$0.00
Labor for Base Coat Adhesive	160.00	SF	1.28	HOURS	$20.00	HOURS	$25.60
Portland	160.00	SF	0.85	BAG	$0.00	BAG	$0.00
Stuccoat Standard	160.00	SF	1.00	PAIL	$0.00	PAIL	$0.00
Labor for Finish Coat	160.00	SF	1.28	HOURS	$20.00	HOURS	$25.60
Condition Subtotal							**$183.20**
Drainage Strip							
Dryvit Drainage Strip	56.00	LF	56.00	LF	$0.00	LF	$0.00
Dryvit Drainage Strip	56.00	LF	0.37	HOURS	$20.00	HOURS	$7.47
Condition Subtotal							**$7.47**
Flashing Tape/Flashing Conditioner							
9-1/2" Corner Mesh	53.51	LF	0.36	ROLL	$0.00	ROLL	$0.00
Labor for 9-1/2" Corner Mesh	53.51	LF	0.86	HOURS	$20.00	HOURS	$17.12
Flashing Tape	53.51	LF	0.18	ROLL	$0.00	ROLL	$0.00
Flashing Tape	53.51	LF	0.27	HOURS	$20.00	HOURS	$5.35
Flashing Tape Conditioner	53.51	SF	0.54	HOURS	$20.00	HOURS	$10.70
Flashing Tape Conditioner	53.51	SF	0.06	GAL	$0.00	GAL	$0.00
Condition Subtotal							**$33.18**
Oustulation Plus							
Backstop	756.00	SF	4.45	PAIL	$0.00	PAIL	$0.00
Labor for Surface Prep Primer/Sealer	756.00	SF	3.02	HOURS	$20.00	HOURS	$60.48
Primus	756.00	SF	6.30	PAIL	$0.00	PAIL	$0.00
Labor for Surface Prep Adhesive	756.00	SF	7.56	HOURS	$20.00	HOURS	$151.20
Portland	756.00	SF	4.03	BAG	$0.00	BAG	$0.00
2" x 2' 0" x 4' 0" EPS	756.00	SF	94.50	PCS	$0.00	SF	$0.00
Labor to Install EPS Insulation	756.00	SF	7.56	HOURS	$20.00	HOURS	$151.20
Labor to Rasp EPS Insulation	756.00	SF	7.56	HOURS	$20.00	HOURS	$151.20
9-1/2" Detail Mesh	63.00	LF	0.42	ROLL	$0.00	ROLL	$0.00
Labor for 9-1/2" Detail Mesh	63.00	LF	1.01	HOURS	$20.00	HOURS	$20.16
Primus	756.00	SF	6.30	PAIL	$0.00	PAIL	$0.00
Labor for Base Coat Adhesive	756.00	SF	6.05	HOURS	$20.00	HOURS	$120.96
Portland	756.00	SF	4.03	BAG	$0.00	BAG	$0.00
Standard 48	756.00	SF	1.26	ROLL	$0.00	ROLL	$0.00
Labor for Standard 48	756.00	SF	3.02	HOURS	$20.00	HOURS	$60.48

5. Recap Report

Project overview summarizing all costs. Includes material and labor costs, and displays equipment and any markups such as taxes, overhead and profit. Use to create a proposal or just view total project costs.



Report Name: Recap
Print Date: 5/11/2020 11:38:49 AM
Bid: EIFS
Scenario: Scenario 1

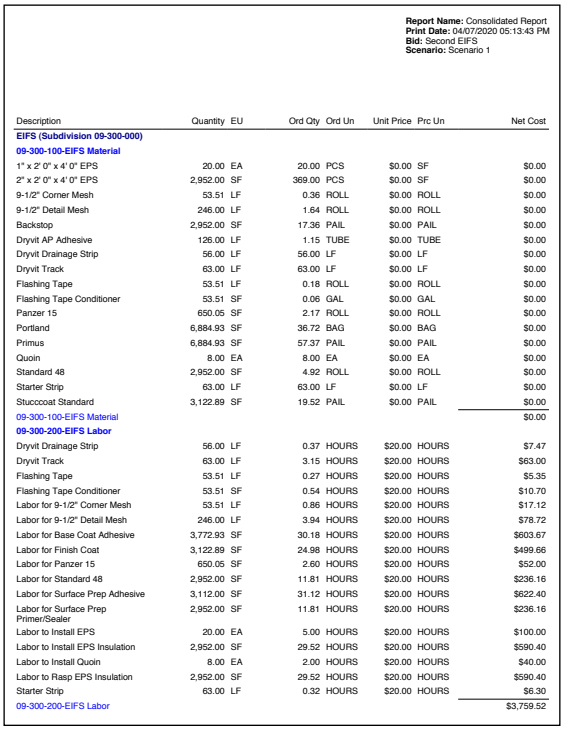
Description	Net Cost	Markup	Markup $	Gross Price	Cost Unit	Unit	Hours
EIFS							
MATERIAL							
EIFS MATERIAL	$49,449.15			$49,449.15	$24.41	SFEF	
Subtotal Material	$49,449.15			$49,449.15	$24.407	SFEF	
Total Material	$49,449.15			$49,449.15	$24.407	SFEF	
LABOR							
EIFS LABOR	$5,495.99			$5,495.99	$2.71	SFEF	274.80
Subtotal Labor	$5,495.99			$5,495.99	$2.713	SFEF	274.80
Total Labor	$5,495.99			$5,495.99	$2.713	SFEF	274.80
Subtotal Tax Classes	$54,945.14			$54,945.14	$27.120	SFEF	274.80
Subtotal				$54,945.14	$27.120	SFEF	
PROFIT		15.00%		$8,241.77	$4.07	SFEF	
CONTRACT AMOUNT	$54,945.14			**$63,186.91**	**$31.19**	**SFEF**	
BOND		1.02%		$641.35	$0.32	SFEF	
CONTRACT TAX		+5.00%		$3,159.35	$1.56	SFEF	
PERMIT FEE		+3.00%		$1,990.39	$0.98	SFEF	
MARK UP 2		1.00%		$631.87	$0.31	SFEF	
MARK UP 3		10.00%		$6,318.69	$3.12	SFEF	
MARK UP 4		15.00%		$9,478.04	$4.68	SFEF	
SELLING PRICE				**$85,406.59**	**$42.16**	**SFEF**	

Profit To Sell 13.04%
Gross Markup to sell 13.04%
Total SFEF 2026.00
Total Hours 274.80
SFEF/Hour 7.37
Hours/SFEF 0.14

User Code	Description	CSize	CDays	Quantity	Unit	Units/CDay
09-300-200	EIFS Labor	1	34.35	2026.00	SFEF	58.98

6. Consolidated Report

Create a budget from this report since it breaks down all materials and labor by amount and cost.



Report Name: Consolidated Report
Print Date: 04/07/2020 05:13:43 PM
Bid: Second EIFS
Scenario: Scenario 1

Description	Quantity	EU	Ord Qty	Ord Un	Unit Price	Prc Un	Net Cost
EIFS (Subdivision 09-300-000)							
09-300-100-EIFS Material							
1" x 2' 0" x 4' 0" EPS	20.00	EA	20.00	PCS	$0.00	SF	$0.00
2" x 2' 0" x 4' 0" EPS	2,952.00	SF	369.00	PCS	$0.00	SF	$0.00
9-1/2" Corner Mesh	53.51	LF	0.36	ROLL	$0.00	ROLL	$0.00
9-1/2" Detail Mesh	246.00	LF	1.64	ROLL	$0.00	ROLL	$0.00
Backstop	2,952.00	SF	17.36	PAIL	$0.00	PAIL	$0.00
Dryvit AP Adhesive	126.00	LF	1.15	TUBE	$0.00	TUBE	$0.00
Dryvit Drainage Strip	56.00	LF	56.00	LF	$0.00	LF	$0.00
Dryvit Track	63.00	LF	63.00	LF	$0.00	LF	$0.00
Flashing Tape	53.51	LF	0.18	ROLL	$0.00	ROLL	$0.00
Flashing Tape Conditioner	53.51	SF	0.06	GAL	$0.00	GAL	$0.00
Panzer 15	650.05	SF	2.17	ROLL	$0.00	ROLL	$0.00
Portland	6,884.93	SF	36.72	BAG	$0.00	BAG	$0.00
Primus	6,884.93	SF	57.37	PAIL	$0.00	PAIL	$0.00
Quoin	8.00	EA	8.00	EA	$0.00	EA	$0.00
Standard 48	2,952.00	SF	4.92	ROLL	$0.00	ROLL	$0.00
Starter Strip	63.00	LF	63.00	LF	$0.00	LF	$0.00
Stucccoat Standard	3,122.89	SF	19.52	PAIL	$0.00	PAIL	$0.00
09-300-100-EIFS Material							$0.00
09-300-200-EIFS Labor							
Dryvit Drainage Strip	56.00	LF	0.37	HOURS	$20.00	HOURS	$7.47
Dryvit Track	63.00	LF	3.15	HOURS	$20.00	HOURS	$63.00
Flashing Tape	53.51	LF	0.27	HOURS	$20.00	HOURS	$5.35
Flashing Tape Conditioner	53.51	SF	0.54	HOURS	$20.00	HOURS	$10.70
Labor for 9-1/2" Corner Mesh	53.51	LF	0.86	HOURS	$20.00	HOURS	$17.12
Labor for 9-1/2" Detail Mesh	246.00	LF	3.94	HOURS	$20.00	HOURS	$78.72
Labor for Base Coat Adhesive	3,772.93	SF	30.18	HOURS	$20.00	HOURS	$603.67
Labor for Finish Coat	3,122.89	SF	24.98	HOURS	$20.00	HOURS	$499.66
Labor for Panzer 15	650.05	SF	2.60	HOURS	$20.00	HOURS	$52.00
Labor for Standard 48	2,952.00	SF	11.81	HOURS	$20.00	HOURS	$236.16
Labor for Surface Prep Adhesive	3,112.00	SF	31.12	HOURS	$20.00	HOURS	$622.40
Labor for Surface Prep Primer/Sealer	2,952.00	SF	11.81	HOURS	$20.00	HOURS	$236.16
Labor to Install EPS	20.00	EA	5.00	HOURS	$20.00	HOURS	$100.00
Labor to Install EPS Insulation	2,952.00	SF	29.52	HOURS	$20.00	HOURS	$590.40
Labor to Install Quoin	8.00	EA	2.00	HOURS	$20.00	HOURS	$40.00
Labor to Rasp EPS Insulation	2,952.00	SF	29.52	HOURS	$20.00	HOURS	$590.40
Starter Strip	63.00	LF	0.32	HOURS	$20.00	HOURS	$6.30
09-300-200-EIFS Labor							$3,759.52

Bid sharp. Build sharp.®

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